



### Water RESEARCH to MARKET

to speed-up the transfer of water related research output to better implement the water directives

A service, tools, and 10 best practices...

Sept 2010 - Aug 2013







# The consortium

- **4 Partners' initiative**: FR PL ES RO
  - INTERNATIONAL OFFICE FOR WATER, OIEAU,
    FRANCE
  - AMPHOS 21, SPAIN
  - GDANSK WATER FOUNDATION, GFW, POLAND
  - CFPPDA ROMANIA





# Support of the Liaison committee (advices –user's network)

















Enterprises network, technological platforms, Researchers, Basin organisations network...





# The context, justification

- Implementation of the water directives to meet the Good ecological status in 2015
- Less than 40% of the water bodies will meet
- Practitioners need of new knowledge and know-how to respect the water directives
  - Connection between research and policy process is not efficient (10 years for the research output cycle)
  - Research outputs are not ready to use





# **Summary**

The project aims to speed up water related research to the market, by improving the communication between the researchers and the end-users

The project has provided two main outputs: a set of tools and 10 good practices in the Guidelines

⇒Water RtoM consolidates a step in the existing technology transfer scheme





# Water RtoM to whom?

- Basin and sub-basin authorities
- Urban planners and municipalities
- Water users agriculture, industries
- "Doers" suppliers of technologies, consultancies, operators (public or private)
- Researchers and research funding bodies





## **Water RtoM activities**

Identifying and selecting the existing research projects (LIFE, Interreg, national programs databases...), in the water domain

Creation of a method for an in-depth assessment in terms of distance to the market and business case (road map)

Promotion of the most "close to the implementation" outputs

Uptake of the outputs





### Water RtoM results

- From 235 research projects (EU, PL, ES, RO, FR)
  - 85 assessed in terms of distance to the market
  - 30 business cases
  - 13 uptake (success stories)
- A set of tools: Watching brief, Output profile, ReMas, Business Case, e-fair, e-seminars
- 10 good practices to facilitate the transfer of research outputs
- A business plan for a service





# The set of tools

TOOL: PERMANENT WATCHING
OF THE WATER SECTOR,
Output profile

Output is developed, exist

OUTPUT IDENTIFICATION
LISTING PROJECTS

**ASSESSMENT TOOLS:** 

**Research to Market assessment strategy** 

Output is transferable or need further development

REMAS, OUTPUT PROFIL
BUSINESS CASES

PROMOTION TOOL: E-fair, E-seminar, market strategy plan

Output need to be promoted

**E-FAIR** 

**E-SEMINARS** 

**SEMINARS** 

**BROKERAGE EVENTS** 

**NEWSLETTERS** 





## ReMAS

### Research to Market Assessment Strategy

PRE-SELECTED LIST OF PROJECTS not far from the market

ReMAS: 5 components

Standardised method for an in-deph assessment of research outputs in terms of their distance-to-market.

BACKGROUND - description of research project

OUTPUT Characterization

RISKS Identification and estimation

RESOURCES Estimation

STEPS Ahead
To be ready to use

ReMAS TOOL

- Sort of Questionnaire to be filled by research project team and/or by Water RtoM partners
   INTERNAL ASSESSMENT
- Gathering information system of research projects in terms of different criterion

PRECURSOR BUSINESS CASE



# Visit E-fair www.waterrtom.eu



Home

WaterRtoM overview

Management structure

**Project Activities** 

Liaison Committee

Contacts

registration

The project LIFE09 ENV/FR/000593 started on the 1st of September 2010. First months were dedicated to define the main concepts: "Outputs, Products, Market needs, Risks for innovating" to go towards the assessment method used to scrutinise research projects and outputs: the REMAS tools. Since the beginning of the project, WaterRtoM identified, listed and ranked 200 research projects at European level (from LIFE and Interreg programmes) and national level (for France, Poland, Spain and Romania). Read more...

#### LAYMAN'S REPORT



French - Spanish

#### ▶ THE GUIDELINES

Guidelines to speed-up the transfer of water related research outputs to better implement the Water Directives.







#### ▶ RESULTS

- e-fair facility
- Events
- E-seminars
- Dissemination materials
- e-newsletters
- Project results

#### e-fair facility

You will find here a set of research products or outputs not already on the market, that our experts specifically selected. They are enough mature to be used at the expense of some additional efforts, and you will find here the relevant information for that.

We have identified a wide set of projects and outputs, and the ones presented here are only a selection on the topics we consider may interest a wide audience. Should you have interest in one water topic, or are you looking for a solution to an existing problem, do not hesitate to search on this E-FAIR, or get in contact with us to express your needs, and we will seek for outputs/products that could solve your questions.

You have an innovative research product in the water domain? You should fill in the request form in order to inform us about your innovative product and disseminate it through the E-fair.

In the following you can use and combine the search criteria to select only those projects you are interested in



Titre	Acronym	Country	Last update
Production of hydrogen and oxygen with treated waste water. Oxygen for the biologic treatment and hydrogen for fuel	GREENLYSIS	SPAIN	2013 - 10
Reactive layer: a reactive organic bed			

that, once installed in the surface of



#### ▶ LAST OUTPUTS

Production of hydrogen and oxygen with treated waste water. Oxygen for the biologic treatment and hydrogen for fuel

Reactive layer: a reactive organic bed that, once installed in the surface of infiltration ponds, enhance the biodegradation and sorption of recalcitrant compounds during aquifer recharge

 hydROL: a numerical code to simulate the reactive layers reactions and groundwater flow during aquifer recharge

Development of an integrated system for the survey of cyanobacteria in freshwater ecosystems.

Geographical Information System based hydrogeochemical analysis

Sludge reducer for wastewater treatment plants

#### ▶ NEWS

Layman's report disponible Survey Water RtoM as a service Layman's report available Final version of the GUIDELINES available !

Next e-seminars...

#### ▶ WATER RTOM FIGURES

- · 235 outputs selected
- 85 research outputs assessed in term of distance to the market

LINIOUATIVE DOOLECTS



## **10 RECOMMANDATIONS**



# To improve the transfer of innovative research output B to M

Life cycle for an innovation need

How to achieve the step

Encouraging networking and clutering of researchers,

**IDENTIFYING USER NEEDS from** 

research and enhancing their visibilty

**ANSWERS TO** THE NEEDS

> **IDENTIFYING** and COLLECTING RESEARCH

- end-users, SMEs (facilitating innovation needs expression and answering market needs) 2 - Identifying future needs, according to changes in the
- regulation, social changes, environmental factors, economical considerations, changes in attitudes, etc..

3 - Enhancing the identification and gathering of innovative results

4 - Enhancing visibility of information about research

ASSESSING RESEARCH OUTPUTS IN TERMS OF DISTANCE TO THE MARKET

- 5 Using a framework for analysis to assess the distance to market of research outputs
- 6 Facilitating reuse and implementation of research outputs (IPR)
- 7 Creating users' committees (how do we know if the innovation offer has been relevant according to the addressed needs?)
- 8 Developing a tool matching needs and offer

PROMOTING RESEARCH OUTPUTS TO THE USERS

- 10 Reinforcing attractiveness of research outputs (linked to universities and their development structures...)

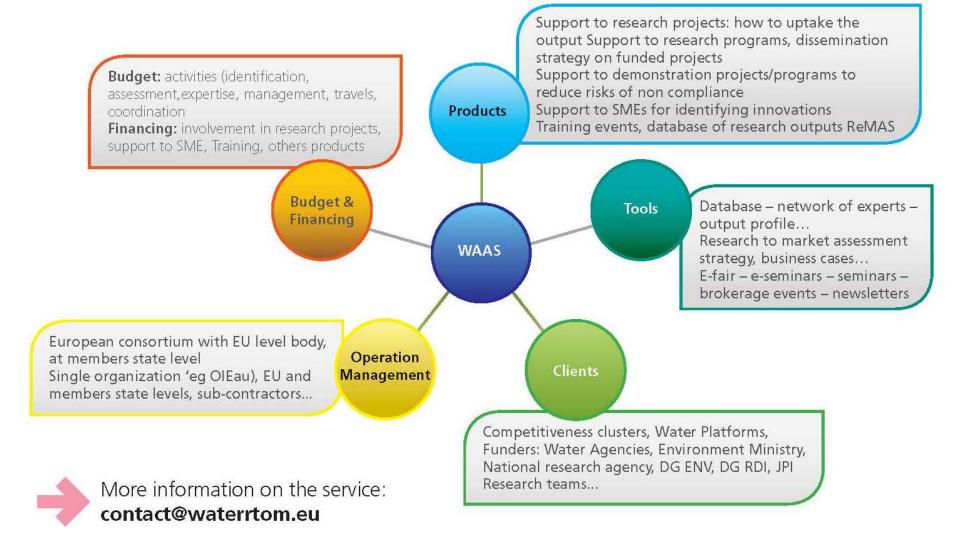


For more details on the recommendations, visit: http://www.waterrtom.eu/waterrtom guidelines





# Water RtoM as SERVICE(S)



2011 Market uptake, connecting enterprise networks, competitive clusters...





# The guidelines are available at <a href="https://www.waterrtom.eu/waterrtom-guidelines">www.waterrtom.eu/waterrtom-guidelines</a>

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